



Proficient in quality and technology

# ETU-Link Technology Co., LTD

Professional optical module manufacturer

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深圳易天光通信有限公司

ETU-LINK TECHNOLOGY CO., LTD



WELCOME to ETU



# Who We Are?

Company introduction 

- Company introduction
- ETU-Link's Growth
- Company Strategy
- Production Capacity
- Partners

# Company Introduction

## ETU-Link Technology Co., Ltd (ETU-Link)

ETU-Link Technology Co., Ltd (ETU-Link) A high-tech company founded by a group of experienced marketing & technical team, we are located in Shenzhen and focus on the Researching & Developing new products and technologies in Optical Transceiver field.



Shenzhen



Wuhan



Chengdu

ETU

E: Ethernet  
T: Transceiver  
U: Union



# ETU-Link's Growth



Registered the company  
in Hong Kong



- Expand R & D team
- Optimize 1.25G series products and add 10G production line.



- 1500m<sup>2</sup> plant put into use;
- Apply for passing the national high-tech enterprise;
- Project approval, R & D and trial production of 100g qsf28 products.



- Formal mass production of 25g and 40g products;
- 100g qsf28 product batch production;
- 200g and 400g market research.

- 2000m<sup>2</sup> new plant put into use;
- Mass produce 100G QSFP28 products;
- R & D and trial production of 200G and 400G products.



- Mass production of 200g and 400g products;
- R & D and trial production of 800g products.

# ◆ Company Strategy

➤ Our continual pursuit is win your moving!



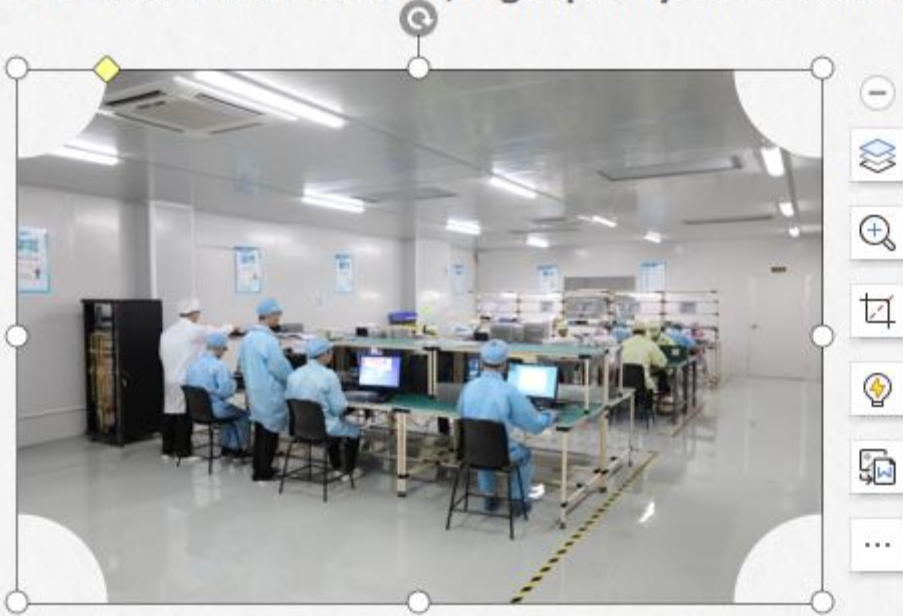
“**Advanced Technology**” & “**Quality products**” as our innovative competitiveness.

**Excellent service, competitive price, prompt delivery** and **development of new products** are all details we perceive as staples in customer care.

Achieve mutual **win-win** situation between customers, employees, business.

# Production Capacity

➤ Produce with efficient, high quality. Meet customers' needs, delivery in time.



ETU Team

60-80  
workers



Production Capacity

70-100K



## ◆ Partners

***DrayTek***

**POELGROUP**



**forUnet**  
networks

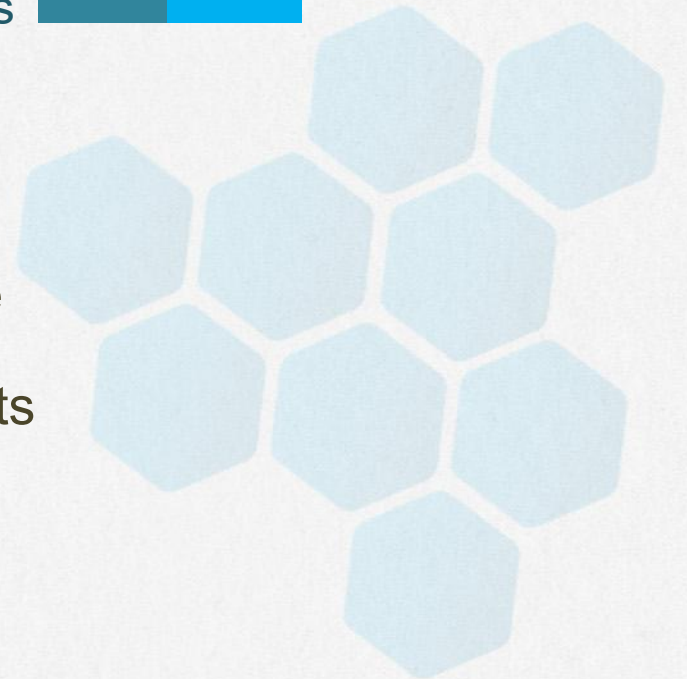
**SOLID OPTICS**  
Optical Transceiver Technology



# What Can We do for You?

Products and Services 

- Optical modules
- DAC & AOC cable
- Accessory products



# ◆ Products

## SFP Series



### Data Rate

- Normal Rate: 155M, 1.25G, 2.5G
- Other rate: 622M, 4.25G
- Normal Wavelength: 850nm, 1310nm, 1550nm

### Fiber Type

- Dual Fiber: Multi Mode is up to 2km, Single mode is up to 160km
- Single Fiber: SC & LC, up to 120km
- CWDM: LC, up to 160KM

### Application

- Ethernet
- SDH/SONET

# Products



## Data Rate

- Normal rate: 10G
- Other rate: 3G、6G、8G
- Normal wavelength: 850nm、1310nm、1550nm

## Fiber Type

- Dual: MM 300M, SM 100km
- Single: LC, up to 80km  
CWDM&DWDM

## SFP+ Series



## XFP Series

# Products

## 25G SFP28



- Connector: LC
- Distance: 100M, 10KM



## 100G QSFP28

- Connector: MPO, LC
- Distance: 100M, 10KM, 30KM

## 40G QSFP+



- Connector: MPO, LC
- Distance: MM 2km, SM 30km



## 100G CFP2

- Connector: MPO
- Distance: 150M, 10KM, 30KM

# Products



**10G X2**

- Connector: SC
- Distance: 300M, 10KM, 40KM, 80KM

- Connector: SC
- Distance: 300M, 10KM, 40KM, 80KM

**10G XENPAK**



**1\*9**

- Connector: SC
- Distance: 20KM

## Products

10G SFP+ DAC



25G SFP28 DAC



40G QSFP+ DAC



100G QSFP28 DAC



10G SFP+ AOC



25G SFP28 AOC



40G QSFP+ AOC



100G QSFP28 AOC



# Patch Cord



SM OS2



MM OM4



MM OM1/OM2



MM OM5



MM OM3

ETU-LINK can provide various single-mode and multi-mode MPO, LC, SC, St, FC and other connector patch cords, the length and connector can be customized.



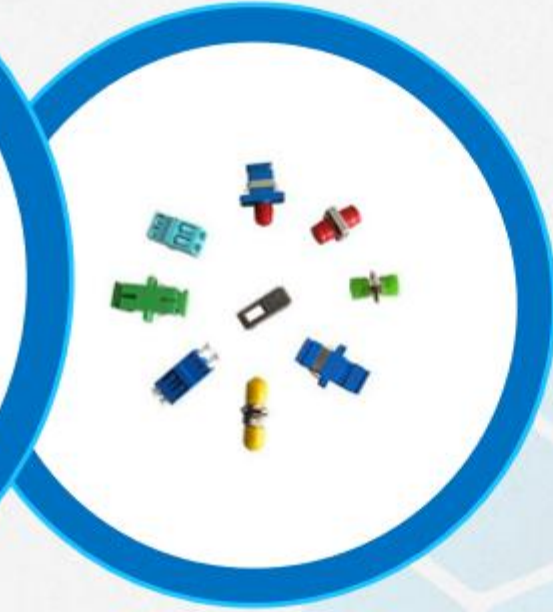
## ◆ Accessory Products



Pigtail




Media converter



Adapter



## R&D Capacity

Culture and honor 

- R&D Team
- Test Equipment
- Workshop Display
- Work System



## ◆ R&D Team

- With a professional R&D team and experienced engineers in the field of communication, we have a strong R&D capability.



Our experienced R&D team and brilliant marketing team, who are providing solid technology guarantee system and dependable & efficient service.

# ◆ Test Equipment



Eye Diagram Instrument

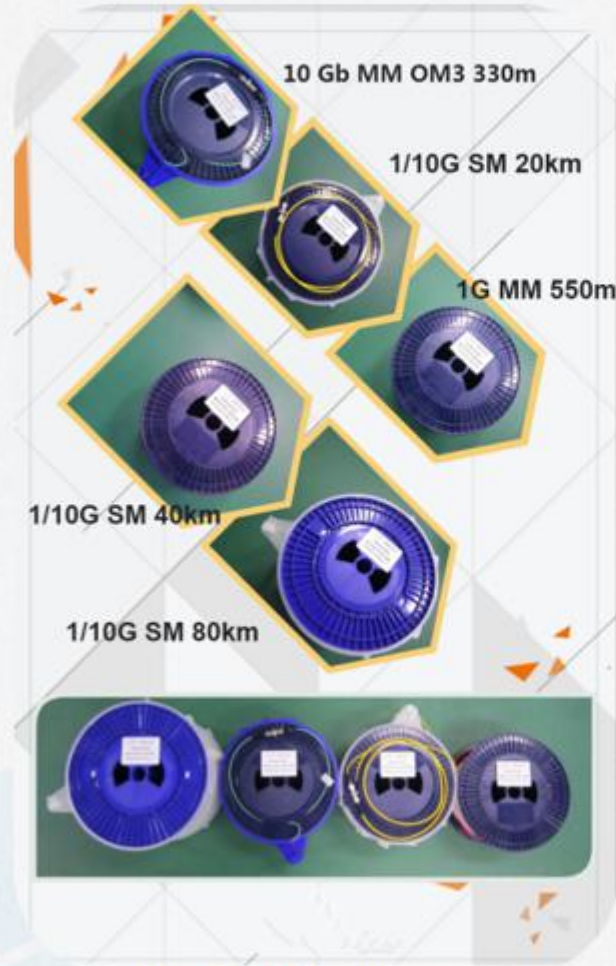


Optical Power Meter



Error Detector

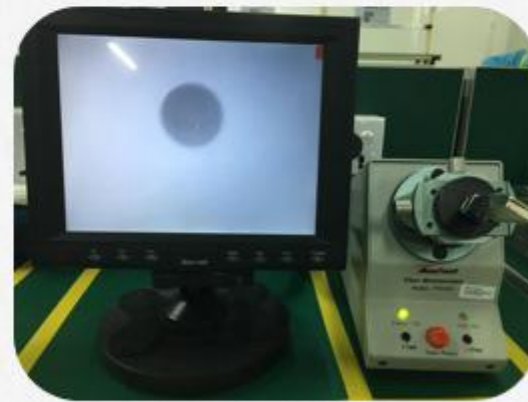
# Test Equipment



Testing Fiber



Optical Attenuator



Fiber Microscopes



High&low Temperature Testing Box

# Test Equipment



Switch Rack



Dell 25G Switch



Arista 40G Switch



H3C 10G Switch



Huawei 1.25G Switch



Cisco 100G Switch

# ◆ Certifications



# Workshop Display

Specialty creates quality, innovation leads the future



## Production department

- Process and assemble products according to the company's order requirements;
- 2000 m<sup>2</sup> automatic 10000 level dust-free workshop;
- Equipped with a variety of fully automated production equipment;
- The monthly production capacity is up to 80 ~ 100k.



# Workshop Display

## New imported automation equipment

The workshop adopts all kinds of new automatic imported equipment such as laser spot welding, automatic coupling and full-automatic welding to ensure that every product produced is qualified.



Laser spot welding



Automatic coupling



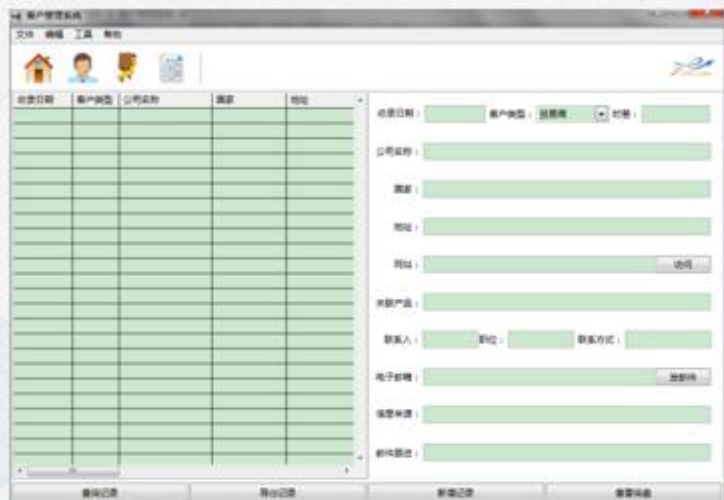
Automatic welding

# Work System

Personnel Management System



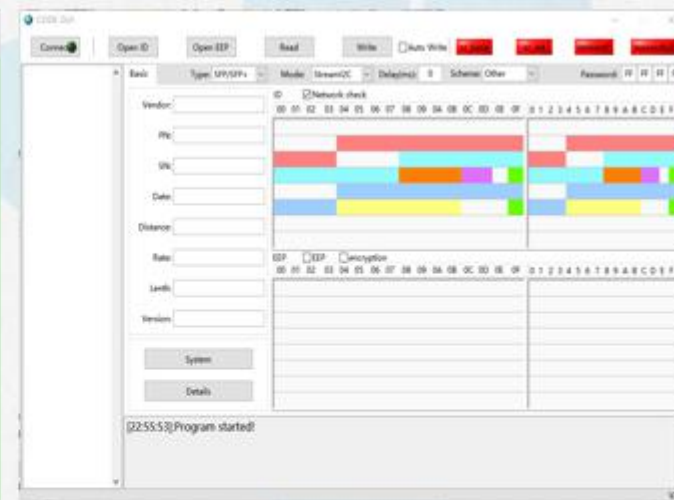
ERP System



Customer Management System



Examination System



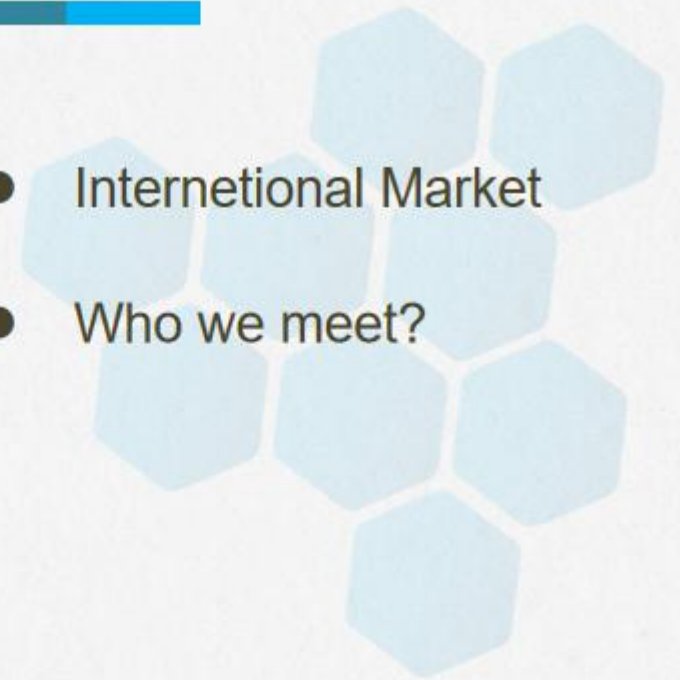
Code Writing Software



# ETU Customer

Customer Area 

- Home Market
- International Market
- Exhibition
- Who we meet?



# Home Market



## Sales Area

In the highly competitive shenzhen city, by high quality, professional services, win the trust and support of customers, has obtained the steady development of space.



## ◆ International Market

Our customers covers all over the world, including:

**North America:** the United States, Canada ;

**EU:** Germany, Sweden, New Zealand, France, the Czech Republic, the United Kingdom, Slovenia, Russia, Ukraine ;

**South America:** Honduras, Argentina, Brazil ;

**Asia:** Singapore, Malaysia, Thailand, India, Viet Nam etc.



# Exhibition



# 2020 Exhibition



Russia



Shenzhen



Europe

## Who we meet?



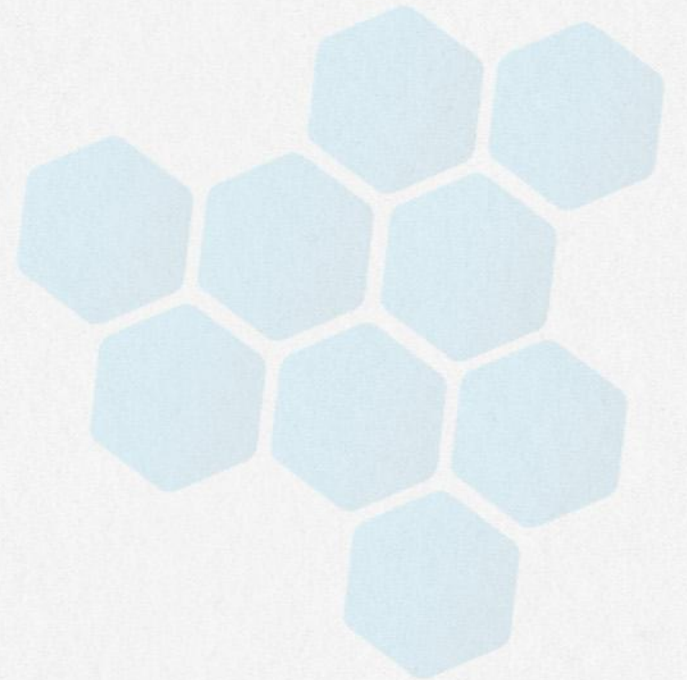




# ETU Culture

ETU Culture 

- Activities



# Activities

01



02



03



Organize colorful activities, such as tug-of-war, cooking competition, to enrich the work life of the staff, improve Team cohesion.

# Activities



We are a  
united team



Staff Trips

# Activities


## Birthday Party






# Any questions?

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